

\$56-\$110k/complicated extubation

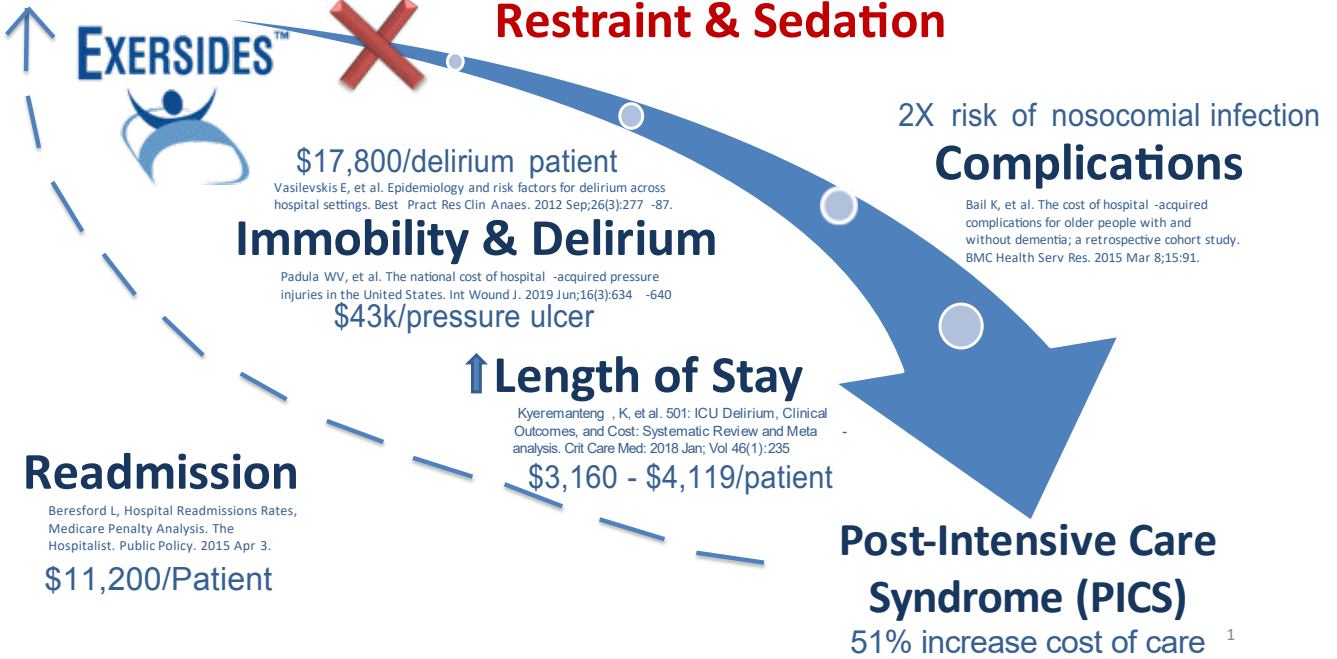
Berkow L, et al. Unplanned extubation: A costly complication of airway management that leads to preventable death. Trends in Anaes and Crit Care. 2020 Feb.

References

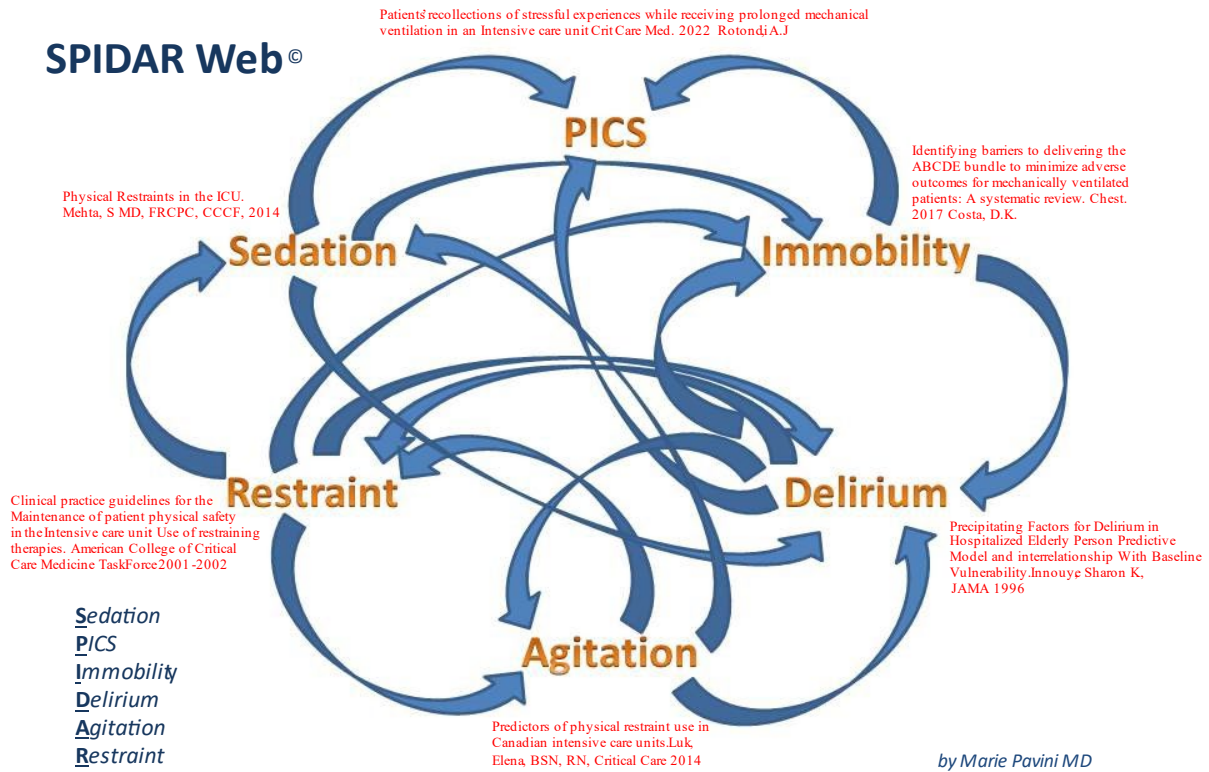


HDmedical.org

Confusion & Picking at IVs



SPIDAR Web®



Assumptions

Bedside sitters: 6% of admissions are intubated, sedated or confused with avg sitter pay \$160-\$220/pt/12 hr shift

Admitted patients = 2/3 - 3/4 of total hospital discharges

Remember: ↑ Readmissions = ↓ reimbursement
 ↑ LOS = ↑ bed turnover costs

Compare: Early Mobilization Consult = \$500,000/yr

ITEM	Catalog Price	Conference Price
Exersides Refraint System (Frame + Softkit)	\$410	\$390
Replaceable Softkit	\$225	\$215